

MIHAIL-SILVIU POCORA

ABOUT ME

- Strong communication skills acquired through professional experience; experience communicating with employees and partners in both the public and private sectors
- Promoting cooperation among diverse individuals and fostering multiculturalism through teaching activities, exchanges of best practices, internships, and academic partnerships
- Ability to adapt to new situations; quick acquisition of new information; responsibility, self-respect, and self-confidence; ability to handle complex tasks, adaptability, organisational skills; ability to focus on both immediate and long-term results of work tasks; analytical and synthetic thinking skills, with a global perspective as well as an eye for concrete situations
- leadership, teamwork skills, a proactive attitude, solid experience in management and project coordination, and a deep understanding of the managerial design process from initial concept to finished product

SKILLS

Communication skills
Skills acquired on the job
Organisational/managerial skills
Digital skills

FOREIGN LANGUAGES

English
French

WORK EXPERIENCE

SECRETARY GENERAL | MINISTRY OF ECONOMY, DIGITALISATION, ENTREPRENEURSHIP, AND TOURISM
| Bucharest (ROMANIA) | Mar. 2025 – present

GENERAL DIRECTOR | MINISTRY OF ECONOMY, DIGITALISATION, ENTREPRENEURSHIP, AND TOURISM
| Bucharest (ROMANIA) | Dec. 2024 - Mar. 2025

CHAIRMAN OF THE BOARD | S.C. ROMFILATELIA S.A.
| Bucharest (ROMANIA) | Dec. 2024 – present

CHAIRMAN OF THE BOARD | S.N. RADIOCOMUNICATII S.A.
| Bucharest (ROMANIA) | Dec. 2024 – present

GENERAL DIRECTOR | MINISTRY OF RESEARCH, INNOVATION, AND DIGITALISATION
| Bucharest (ROMANIA) | Oct. 2024 - Dec. 2024

| Board Member | S.N. RADIOCOMUNICATII S.A.

| Bucharest (ROMANIA) | May 2024 – Dec. 2024

DEPARTMENT HEAD | MINISTRY OF RESEARCH,
INNOVATION, AND DIGITALISATION

| Bucharest (ROMANIA) | Apr. 2024 - Oct. 2024

REGIONAL DEPARTMENT HEAD

| SOUTHEAST REGIONAL DEPARTMENT, GENERAL
DIRECTORATE FOR SUPERVISION AND CONTROL,
NATIONAL GAMBLING OFFICE

| Constanta (ROMANIA) | Apr. 2024 - Apr. 2024

VICE PRESIDENT WITH THE RANK OF DEPUTY SECRETARY
OF STATE

| MINISTRY OF FINANCE - NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | Nov. 2023 - Apr. 2024

VICE PRESIDENT (EXERCISING THE DUTIES OF PRESIDENT
WITH THE RANK OF

SECRETARY OF STATE) | MINISTRY OF FINANCE -
NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | June 2022 - Nov. 2023

VICE PRESIDENT WITH THE RANK OF DEPUTY SECRETARY
OF STATE

| MINISTRY OF FINANCE - NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | Feb. 2022 - Jun. 2022

FULL MEMBER OF THE INTER-INSTITUTIONAL
COMMITTEE FOR DEVELOPING THE NATIONAL STRATEGY
FOR THE PREVENTION AND COMBATING OF MONEY
LAUNDERING AND TERRORIST FINANCING AND
THE RELATED ACTION PLAN

| - | Jan. 2024 - May 2024

DEPUTY GENERAL DIRECTOR

| GENERAL DIRECTORATE FOR GAMBLING
DIGITALISATION AND MONITORING GAMBLING,
NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | Jan. 2022 - Feb. 2022

DEPUTY GENERAL DIRECTOR

| GENERAL DIRECTORATE FOR SUPERVISION AND
CONTROL, NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | Apr. 2021 - Jan. 2022

HEAD OF REGIONAL OFFICE

| SOUTHEAST REGIONAL OFFICE, GENERAL DIRECTORATE
OF SUPERVISION AND CONTROL, NATIONAL GAMBLING
OFFICE

| Constanta (ROMANIA) | Jan. 2015 - Apr. 2021

CLASS I ADVISOR

| COORDINATOR OF THE INTERNAL CONTROL AND
INTEGRITY DEPARTMENT,
NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | Sep. 2014 - Jan. 2015

CLASS I ADVISOR

| INFORMATION MONITORING AND MANAGEMENT SERVICE, GENERAL DIRECTORATE FOR GAMBLING DIGITALISATION AND MONITORING GAMBLING, NATIONAL GAMBLING OFFICE

| Bucharest (ROMANIA) | July 2014 – September 2014

CLASS I ADVISOR

| ILFOV PUBLIC FINANCE ADMINISTRATION, REGIONAL GENERAL DIRECTORATE OF PUBLIC FINANCE BUCHAREST, MINISTRY OF PUBLIC FINANCE

| Bucharest (ROMANIA) | Jan. 2014 - July 2014

CLASS I ADVISOR

| ANTI-FRAUD SERVICE, ANTI-FRAUD, INTERNAL CONTROL, AND SUPERVISION DIRECTORATE, AGENCY FOR PAYMENTS AND INTERVENTIONS IN AGRICULTURE, MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT

| Bucharest (ROMANIA) | Oct. 2013 - Jan. 2014

CLASS I ADVISOR

| INTERNAL CONTROL DEPARTMENT, DGASPC, CONSTANTA COUNTY COUNCIL

| Constanta (ROMANIA) | Mar. 2013 - Oct. 2013

CLASS I INSPECTOR

| BUDGET, FINANCE, ACCOUNTING, TAXES AND FEES DEPARTMENT, LOCAL ADMINISTRATION UNIT POARTA ALBA

| Constanta (ROMANIA) | Sept. 2012 - Mar. 2013

LECTURER, PH.D. | HYPERION UNIVERSITY

| Bucharest (ROMANIA) | Oct. 2014 - Sept. 2017

HIGHER EDUCATION. TEACHING ACTIVITY - GENERAL CRIMINAL LAW

ASSISTANT LECTURER, PH.D. CANDIDATE

| TOMIS UNIVERSITY OF CONSTANTA | Constanta (ROMANIA)

| Oct. 2010 - Sept. 2014

HIGHER EDUCATION. TEACHING ACTIVITY - BUSINESS LAW, EUROPEAN UNION LAW, BUSINESS ETHICS AND CONDUCT, TAXATION, EUROPEAN BUSINESS ENVIRONMENT, ENTREPRENEURSHIP

MANAGER | SC SUN GATE CONSTRUCT SRL | Constanta (ROMANIA)

| Mar. 2008 - Jan. 2017

MANAGEMENT

MANAGER | SC STAR MOB 2000 SRL | Constanta (ROMANIA)

| Apr. 2000 - Dec. 2007

MANAGEMENT, PRODUCTION, FURNITURE AND ACCESSORIES RETAIL

EXECUTIVE DIRECTOR/REGIONAL SALES DIRECTOR

| SC URLICH COMPANY SRL | Braila (ROMANIA) | Sept. 1998 -
Dec. 2001
MANAGEMENT, FURNITURE AND FURNISHING
ACCESSORIES SALES

1. PROJECT MEMBER - TRAINING AND CAREER GUIDANCE
EXPERT

| BENEFICIARY: Institute for Human Resources Development
“Sustainable Development through Qualification to European
Standards”

POSDRU Contract No.: POSDRU/108/2.3/G/79203

2. PROJECT MEMBER - TRAINER

| Beneficiary: Botosani County School Inspectorate

“Competence, professionalism, and a European dimension through the
integration of ICT into education”

POSDRU Contract No.: POSDRU/87/1.3/S/57406

3. TRAINING GROUP, TEACHING METHODOLOGY FOR
SOCIAL SCIENCES AND LAW

| Beneficiary: Ministry of National Education

“Quality, innovation, and communication in the continuing education system for higher education teachers” POSDRU Contract No.: POSDRU/87/1.3/S/63709

4. TARGET GROUP, POSTGRADUATE PROGRAM FOR CONTINUING PROFESSIONAL TRAINING AND DEVELOPMENT

| *Beneficiary: Bucharest University of Economic Studies*
“Knowledge-based entrepreneurship”
POSDRU Contract No.: POSDRU/92/3.1/S/56330

5. MANAGEMENT TEAM MEMBER - PUBLIC PROCUREMENT EXPERT

| *Beneficiary: Danubius University of Galați*
“Ensuring career success through internships”
POSDRU Contract No.: POSDRU/161/2.1/G/135953

6. PROJECT MEMBER - COUNSELLING EXPERT

| *Beneficiary: Gaudeamus Foundation, Tomis University of Constanta*
“Investing in the Future”
POSDRU Contract No.: POSDRU/161/2.1/G/139824

EDUCATION

SPECIALISED TRAINING PROGRAM FOR A PUBLIC POSITION CORRESPONDING TO THE CATEGORY OF SENIOR PUBLIC SERVANTS

NATIONAL AGENCY FOR PUBLIC SERVANTS, Bucharest (ROMANIA)

| 2013

DOCTOR OF LAW

DOCTORAL SCHOOL, FIELD OF LAW, TITU MAIORESCU UNIVERSITY, Bucharest (ROMANIA)

| 2013

MASTER'S DEGREE / BUSINESS CRIMINAL LAW

FACULTY OF LAW AND PUBLIC ADMINISTRATION, HYPERION UNIVERSITY, Bucharest (ROMANIA)

| 2008

BACHELOR'S DEGREE / BACHELOR OF LAW

FACULTY OF LAW, DANUBIUS UNIVERSITY, Galați (ROMANIA)

| 2012

BACHELOR'S DEGREE / BACHELOR OF ECONOMICS - ECONOMIST

FACULTY OF MATHEMATICS AND ECONOMIC SCIENCES, ECONOMICS PROGRAM, OVIDIUS UNIVERSITY, Constanta (ROMANIA)

| 1998

CERTIFICATE OF COMPLETION. RESPONSIBLE FOR PREVENTING AND COMBATING MONEY LAUNDERING

TRAINING COURSE, SC SMART EXPERT MEDIA SRL, Bucharest (ROMANIA)

| 2020

WORKSHOP ON PSYCHODIAGNOSTICS AND
PSYCHOANALYSIS IN JUDICIAL PRACTICE. PSYCHOLOGY
OF JUDICIAL INTERROGATION
CONTINUING EDUCATION PROGRAM, INSTITUTE OF
JUDICIAL PSYCHOLOGY, Bucharest (ROMANIA)
| 2013

INTRODUCTION TO COACHING
TRAINING COURSE, NOBLE MANHATTAN COACHING LTD |
2013

TEACHING METHODOLOGY FOR THE SOCIAL SCIENCES AND
LAW
TRAINING PROGRAM, MINISTRY OF NATIONAL EDUCATION,
Bucharest
(ROMANIA)
| 2013

CERTIFICATE OF COMPLETION. PROJECT MANAGER
INSTITUTE FOR HUMAN RESOURCE DEVELOPMENT,
Constanta
(ROMANIA)
| 2012

EDUCATION, VOCATIONAL TRAINING, AND ICT IN
ADMINISTRATION
CERTIFICATE OF COMPLETION, PUBLIC PROCUREMENT
EXPERT
INSTITUTE FOR HUMAN RESOURCE DEVELOPMENT,
Constanta
(ROMANIA)
| 2012

EDUCATION, VOCATIONAL TRAINING, AND ICT IN
ADMINISTRATION
CERTIFICATE OF COMPLETION. TRAINER
INSTITUTE FOR HUMAN RESOURCE DEVELOPMENT,
Constanta
(ROMANIA)
| 2011

EDUCATION, VOCATIONAL TRAINING, AND ICT IN
ADMINISTRATION
CERTIFICATION FOR THE TEACHING PROFESSION
DEPARTMENT OF TEACHER TRAINING,
OVIDIUS UNIVERSITY, Constanta (ROMANIA)
| 2010