

Curriculum vitae Adrian Tohanean

Professional objective Acquiring an expertise on financial management and leverage it into a reliable business partner and business challenger role within the Group' executive management team, supporting long-lasting business improvements in performance and organizational health.

Work experience

Career level	Top Management
Work experience	24 years
Management experience	Yes
Job	Group Chief Financial Officer
Period	2024-11 <> present as Group Chief Financial Officer
Name of the employer	<u>KMG Rompetrol</u> , Head Quarter, Bucharest
Department	Business Unit Finance
Job description	<ul style="list-style-type: none">• Providing strategic financial leadership, ensuring financial integrity and alignment with business objectives at Group level• Overseeing all financial operations including budgeting, reporting, treasury, tax and capital investments• Leading the annual business planning process and supports CEO/top management in strategic decision-making• Developing and controlling budgeting processes for both operational and investment activities• Ensuring accurate, timely financial reporting and consolidation for top management and Board• Implementing robust financial controls, systems and governance in line with best practices• Driving financial analysis, performance monitoring and identification of improvement opportunities• Ensuring compliance with legal, regulatory and financial-accounting standards across all activities• Leading organizational growth and development by defining team structure, setting performance indicators, and driving talent development, evaluation and succession planning
Career level	Middle management
Work experience	21 years
Management experience	Yes
Job	Deputy Group CFO & Business Unit Supply & Trading CFO
Period	2017-03 <> present as Deputy Group CFO 2019-07 <> present as BU Supply & Trading CFO
Name of the employer	<u>KMG Rompetrol</u> , Head Quarter, Bucharest
Department	Business Unit Finance
Job description	<ul style="list-style-type: none">• Coordination and implementation alongside Group CFO and the executive management team of the Group of strategic and tactical business plans, embedding organic and sustainable OPEX optimization programs;• Monitoring the long-term implementation of the business plan to make sure the Group's strategic objectives are met;• Secretary of the KMGI Finance & Investment Committee, ensuring a transparent and focused approach in front of KMGI Board of Directors of all finance affairs;• Improvement of the key financial processes' governance according to best practices;• Coordination of Business Units level CFOs to support a cohesive execution of Group level strategic processes, projects and specific business improvements measures;• Participation in key decisions as a member of the executive management team;• Continuous monitoring of the business environment with a view to identify solutions for performance improvement and corrections according to the specific situations;

Management experience	Yes
Job	Planning & Performance Management Director, KMG I Group
Period	2011-07 <> 2017-03
Name of the employer	KMG Rompetrol , Head Quarter, Bucharest
Department	Group Planning and Performance Management
Job description	<ul style="list-style-type: none"> • Develop, consolidate, and implement Group 5 years business plan, aligned with major KMG I strategic goals • Supply to top management team analysis and performance evaluations, recommend operational effectiveness improvements • Coordinate monthly performance reviews at Group level • Manage Group cross departmental alignment on all major group projects linked with Group Planning & Control area • Manage Group key financial performance (KPI) indicators system implementation and monitoring
Job	Planning & Performance Management Director, BU Retail
Period	2008-01 <> 2011-07
Name of the employer	KMG Rompetrol , Head Quarter, Bucharest
Department	BU Retail Planning and Performance Management
Job description	<ul style="list-style-type: none"> • Coordinating budgeting & controlling processes, Business Intelligence project • Coordinating performance analysis processes at BU & entity level • Creating reporting methods for evaluating strategic & operational objectives fulfilment for all BU Retail entities • Adjustments and improvements proposals of business processes across the BU
Job	Budgeting & Reporting Manager at Bu Retail level
Period	2007-07 <> 2007-12
Name of the employer	Rompetrol Downstream, Head Quarter, Bucharest
Department	Planning and Performance Management
Job description	<ul style="list-style-type: none"> • Supervising the data collection process for Rompetrol Retail entities in accordance with Group deadlines. • Supervising and providing help to BU entities in developing the annual and long-term business plans in accordance with Group deadlines and requirements • Following up the major performance indicators established for each business. Following up of the actual versus budget on P&L, CAPEX, cash plan, staff costs and headcount, working capital within business unit and performing variance analysis on the collected data.
Job	Financial Analyst
Period	2007-03 <> 2007-07
Name of the employer	Rompetrol SA, Head Quarter, Bucharest
Department	Planning & Performance Management department
Job description	<ul style="list-style-type: none"> • Analyzing variances against the entities forecasts and plans. • Creating Feasibility studies for ongoing business opportunities (Franchises royalties' schemes renegotiations, Express network profitability scenarios). • Support for implementing new management reporting IT solutions (Retail OLAP cubes).
Job	Management accounting controller
Period	2006-01 <> 2007-02
Name of the employer	Michelin Romania SA
Department	Commercial – Trucks Business Unit & IT departments
Job description	<ul style="list-style-type: none"> • Measuring economic impact of pricing policy, discounts, credit conditions and costs. • Scenarios analysis on commercial actions.

Job **Management accounting controller**
 Period 2004-01 <> 2005-12
 Name of the employer Michelin Romania SA
 Department Logistics and Shared Services departments
 Job description

- Preparing annual budget for Logistics and Shared services departments
- Realization of recurrent reporting package within tight deadlines
- Investments projects execution follow-up

Job **Financial and Forecast Controller for Commercial – Tourisms & Light truck Business Unit – departments**
 Period 2002-12 <> 2003-12
 Name of the employer Michelin Romania SA
 Department Commercial department
 Job description

- Tires inventories need calculations regarding forecasted sales, advance or pending orders.
- Management of tires inventory levels to create the premises for sales objectives fulfilment.

Job **Technical support within CRM (Customer Relationship Management)**
 Period 2002-06 <> 2002-12
 Name of the employer SOFTWIN S.A, Bucharest
 Department Outsourced Shared Services Department

Training

Period 2002-08 <> 2002-12
 Institution Michelin Romania S.A., Head Quarter, Bucharest
 Additional information **Intern within commercial department – Financial controller function**
 Period 2002-06 <> 2002-07
 Institution BRD - Groupe Société Générale, Unirea Group, Bucharest
 Additional information **Intern - Clients Counselling Department – business segment clients**

Period 2001-07 <> 2001-08
 Institution Carrefour Romania - Hiproma S.A., Bucharest
 Additional information **Intern for Fresh Products department (Manager responsibilities)**

Education

Period Present
 Institution ACCA
 Major **Accounting**
 Progress F1 to F5
 Period 2001 <> 2003
 Institution French –Romanian Management Institute (Branch of Institut Universitaire Professionnel de Management, Clermont-Ferrand, France)
 Major **Diplôme de Maîtrise, Titre d'ingénieur-maître** – business management major
 Period 1999 <> 2003
 Institution Academy of Economic Studies – Bucharest- Economic studies in foreign Languages (SELS), French department
 Major **License Diploma** – business administration major
 Period 1995 <> 1999
 Institution National College „Dr. Ioan Mesota”, BRASOV
Certificate of Bacalaureate (june1999)
 Computer Literacy Proficiency MS Office (Word, Excel, PowerPoint, Visio), SharePoint
 Foreign Languages English - Advanced; French - Advanced;
 Driving license Yes