



<b>Last name:</b>	DUMITRU		
<b>First name:</b>	CATALIN		
<b>Date of birth:</b>		<b>Place of birth:</b>	Bucharest
<b>Nationality:</b>	Nationality 1:Romanian		
<b>Sex:</b>	Male		
<b>Marital Status:</b>	Married		
<b>Children:</b>	Child 1: Dumitru Ioana	Date of birth:	
	Child 2: Dumitru Calin	Date of birth:	
<b>E-mail address:</b>			
<b>Telephone Home:</b>		<b>Mobile:</b>	

### Education

<b>Title of qualification awarded</b>	<b>Name of educational institution, faculty, specialization</b>	<b>Start date</b>	<b>End date (if in progress, please write "present")</b>	<b>Country</b>
Economist	Academy of Economic Studies/ Faculty of Finance, Banks and Accounting	1988	1993	Romania

**Professional experience:**

**Experience within Rompetrol International:**

<b>Name of the first hiring company part of the Group:</b> ROMINSERV S.A.	<b>Hiring date in Rompetrol International (first hiring date in a company part of the Group):</b> January 2002
--	--

<b>Employer's name:</b> KMG ROMPETROL S.R.L.			<b>Industry/domain:</b> OIL&GAS
<b>Employer's address (City, Country):</b> Bucharest/ Romania			
<b>Department:</b> Management			
<b>Current position name:</b>	<b>Start date</b>	<b>End date</b>	<b>Main responsibilities:</b> <ul style="list-style-type: none"><li>• Sets the long-term vision according to the strategies and development directions of the Group.</li><li>• Defines and coordinates the implementation of the strategy for the entire operational chain of KMG International: procurement of raw materials and finished goods trading, refining and petrochemicals activities, as well as the distribution of oil and gas products, in order to meet the business objectives.</li><li>• Evaluates financial performances of the coordinated business units (Production and Industrial Services, Trading &amp; Supply Chain, Retail), providing the direction and implementing action plans in order to maximize their profit.</li><li>• Optimizes the utilization of operational budgets and the budgets of the investment projects at the level of coordinated Business Units in order for those divisions to be able to sustain the operational and development necessities of the companies.</li><li>• Provides direction, approves and coordinates the implementation of the business development plans of the coordinated entities in order to: increase the market share, develop the products' portfolio, increase the customers' number and increase the loyalty level of the existing ones in order to maximize their incomes.</li><li>• Coordinates the implementation of the Quality, Health, Safety and Environment policies, procedures and standards within the coordinated Business Units and supervises the development of actions, necessary to align these procedures and policies with the Group standards.</li></ul>
SENIOR VICE-PRESIDENT OPERATIONAL BLOCK	November 2016	Present	

<b>Employer's name: KMG ROMPETROL S.R.L.</b> <b>Employer's address (City, Country): Bucharest/Romania</b> <b>Department: Management</b>			<b>Industry/domain:</b> <b>OIL&amp;GAS</b>
<b>Current position name:</b> VICE-PRESIDENT OPERATIONAL BLOCK	<b>Start date</b> January 2014	<b>End date</b> October 2016	<b>Main responsibilities:</b> <ul style="list-style-type: none"> <li>• Directs, monitors and evaluates the performance of coordinated entities and facilitates the coordination between different activities, operational units and projects.</li> <li>• Periodically analyzes the financial condition of the companies together with the CFO.</li> <li>• Identifies areas and opportunities for reduction of operational costs, approves action plans and evaluates their implementation, in order to obtain reduction of estimated costs and increasing of profitability.</li> <li>• Approves the final form of the operational and investment budgets and advocate them in front of the top-management team in order to obtain necessary approvals.</li> <li>• Supervises the process of budget execution at the entity level and approves budgetary rectifications of the business entities.</li> </ul>
<b>Employer's name: Rompetrol France DYNEFF GROUP</b> <b>Employer's address (City, Country): Montpellier/France</b> <b>Department: Management</b>			<b>Industry/domain:</b> <b>OIL&amp;GAS/ Trading</b>
<b>Position name:</b> CEO	<b>Start date</b> March 2008	<b>End date</b> December 2013	<b>Main responsibilities:</b> <ul style="list-style-type: none"> <li>• responsible for organizing and coordinating the global activity of Dyneff Group France and Spain Dyneff Group - group of companies specialized in storage, trading and distribution of oil products for private and public customers.</li> </ul>
<b>Employer's name: Rompetrol France DYNEFF GROUP</b> <b>Employer's address (City, Country): Montpellier/France</b> <b>Department: Management</b>			<b>Industry/domain:</b> <b>OIL&amp;GAS/ Trading</b>

<b>Position name:</b> Deputy CEO	<b>Start date</b> January 2006	<b>End date</b> March 2008	<b>Main responsibilities:</b> <ul style="list-style-type: none"> <li>Provides consultancy to CEO for organizing and coordinating the global activity of Dyneff Group France and Spain Dyneff Group - group of companies specialized in storage, trading and distribution of oil products for private and public customers.</li> </ul>
-------------------------------------	-----------------------------------	-------------------------------	---

			<b>OIL&amp;GAS</b>
<b>Position name:</b> Chief Financial Officer	<b>Start date</b> January 2002	<b>End date</b> January 2006	<b>Main responsibilities:</b> Responsible for organizing and coordinating the financial activity for two of the group's companies: <ul style="list-style-type: none"> <li>ROMINSERV SA, supervisor and conductor of the management and investment activities in the Rompetrol Group's two refineries, Petromidia and Vega, and also service provider for other Romanian companies who act in industrial field.</li> <li>ECOMASTER SA, company member of The Rompetrol Group, industrial ecology service provider, specifically collection and treatment (decontamination) of industrial liquid and solid wastes and manages industrial water treatment units.</li> </ul> <ul style="list-style-type: none"> <li>proactive instigation and development of accountancy procedures according to IAS standards;</li> <li>establishing the company's business plan and performing the monthly financial reviews;</li> <li>developing the internal control procedures;</li> <li>establishing accountancy procedures in compliance with the evolving legislation ;</li> <li>reviewing the company's financial statements;</li> <li>supervising and coordinating the implementation process of the financial software (ORACLE, MAXIMO)</li> <li>supervising and coordinating from the financial point of view the investment projects</li> <li>organizing and coordinating the treasury department: administrating the daily operations; coordinating cash flow forecast</li> </ul>

**Experience before Rompetrol International:**

<b>Employer's name: Romanel Group</b>			<b>Industry/domain:</b>
<b>Employer's address (City, Country): Bucharest/Romania</b>			Electronics
<b>Department: Finance</b>			
<b>Position name:</b>	<b>Start date</b>	<b>End date</b>	<b>Main responsibilities:</b>

Administrative and Financial Manager	November 1999	January 2002	<ul style="list-style-type: none"> <li>• establishing accountancy procedures in compliance with the evolving legislation and verifying the financial statements;</li> <li>• proactive instigation and development of accountancy procedures according to IAS standards;</li> <li>• supervising and coordinating the implementation of financial procedures;</li> <li>• organizing and managing six departments (Bookkeeping, Financial, IT, Cost control and Internal audit, Human Resources);</li> <li>• create the company's business plan and performed the monthly financial reviews;</li> <li>• developing the internal control procedures;</li> <li>• organizing training courses and evaluation examinations for the Administrative and Financial Department;</li> </ul>
<b>Employer's name: World Trade Center</b>  <b>Employer's address (City, Country):</b> Bucharest/Romania  <b>Department: Finance</b>			<b>Industry/domain:</b>  Events and hospitality
<b>Position name:</b>	<b>Start date</b>	<b>End date</b>	<b>Main responsibilities:</b> <b>Organizing and coordinating the activities of the accounting department:</b> <ul style="list-style-type: none"> <li>• establishing accountancy procedures in compliance with the evolving legislation;</li> <li>• reviewing the company's financial statements;</li> </ul> <b>Coordinating the invoicing and customer relations department:</b> <ul style="list-style-type: none"> <li>• participating in the negotiation of contracts;</li> <li>• supervising the carrying on of the contracts signed with the customers;</li> <li>• supervising the recovering of the debts;</li> <li>• drawing up periodical reports for any type of contract;</li> <li>• supervising the insurance contracts.</li> </ul> <b>Organizing and coordinating the cost control department:</b> <ul style="list-style-type: none"> <li>• designing the company's business plan;</li> <li>• conducting the budgeting control by cost center;</li> <li>• allocating funds to the profit centers;</li> <li>• supervising and controlling the investment plan;</li> </ul> <b>Organizing and coordinating the treasury department:</b> <ul style="list-style-type: none"> <li>• administrating the daily operations;</li> <li>• coordinating cash flow forecast.</li> </ul>
Financial Manager	January 1995	November 1999	

<b>Employer's name: World Trade Center</b>			<b>Industry/domain:</b>
<b>Employer's address (City, Country): Bucharest/Romania</b>			<b>Events and hospitality</b>
<b>Department: Finance</b>			
<b>Position name:</b>  Treasurer	<b>Start date</b>  March 1994	<b>End date</b>  January 1995	<b>Main responsibilities:</b> <b>Organizing and coordinating the treasury department:</b> <ul style="list-style-type: none"> <li>• administrating the daily operations;</li> <li>• coordinating cash flow forecast.</li> </ul>

## Knowledge

### Language skills

<b>Language</b>	<b>Understanding</b> (beginner, intermediate, advanced)	<b>Speaking</b> (beginner, intermediate, advanced)	<b>Writing</b> (beginner, intermediate, advanced)
French	Advanced	Advanced	Advanced
English	Advanced	Advanced	Advanced

### Other information

Driving license (if yes, please specify the driving category): B

#### Availability to travel:

- Up to 30% of the working time
- 30 – 50% of the working time
- More than 50% of the working time