



rompetrol

KazMunayGas
Group
Member



KazMunayGas
International

July 23st, 2015

Tel: 021/305.77.45
E-mail: bogdan.urzica@rompetrol.com

KMG International, significant operational results in 2015

KMG International Group recorded in the first half of this year an increase of 10% of the total feedstock processed and an improvement of about 28% of the operational result (EBITDA), reaching 82 million USD. The Group's operational profit in 2014 was 142 million USD.

Petromidia Navodari and Vega Ploiesti refineries as well as the petrochemical division processed 2.9 million tons of feedstock in the first quarter as opposed to 2.6 million tons in the same period in 2014. Petromidia refinery processes about 15.000 tons of feedstock per day, over 7% increase over the average for 2014 – 13.800 tons per day.

"The operational results reached by the Group in the first quarter continue the outstanding performance registered in 2014, unique in the 15 years of its existence. We managed to obtain a record production, the result being supported by the implementation of the transformation program – Change for good as well as by the expansion of Rompetrol products in the Black Sea region by constructing 6 new stations in Romania and Moldova, modernization and alignment of Rompetrol stations to the new concept (Romania, Georgia, Moldova), the transfer of 46 COCO* stations to the CODO** model", declared Mr. Zhanat Tussupbekov, KMG International CEO.

The fuel sales through Rompetrol stations in Romania, Bulgaria, Georgia and Moldova have reached 1.26 million tons in January – June, a 3% increase over 2014 results. The overall volume of sales reached 2.23 million tons (+15%) last year.

The exports from Rompetrol Rafinare, the main asset of the Group, to KMG subsidiaries from Bulgaria, Moldova, Georgia, Turkey, Ukraine and to partners from the Black Sea region increased by 34%, reaching 240.000 tons.

The Group turnover reached 5.5 billion USD in the first half, decreasing from 6.7 billion USD, amid a significant drop in international prices on feedstock and petroleum products compared to the same period. KMG International's contribution to the state budget was 775 million US dint the first half of the year. The total contribution in 2014 reached 1.93 billion USD.

"With over 1.4 billion USD total investments, the Group, together with its sole shareholder – KazMunayGas, has managed to reach in 2007 – 2014 over 33 million tons of processed feedstock, over 10.8 billion exports, over 10.5 billion USD in contributions to the state budget. The company has more than 4.200 commercial partners and a monthly social impact on 30.000 people", added Zhanat Tussupbekov.

Launched in 2013, the Change for good program aims at improving the entire operational flow of refining, petrochemical, trading, supply, retail, marketing, upstream and industrial services. The program seeks possibilities to cut operational costs and increase profitability, the targeted economic effect reaching 30 million USD in 2015 and 130 million until 2018.

KMG International N.V.

World Trade Center
Strawinskylaan 807, Tower A,
8th floor
1077XX Amsterdam, The
Netherlands

Tel.: +31 205 75 23 90
Fax: +31 205 75 23 99

www.kmginternational.com

Registered at the Chamber
of Commerce Amsterdam: No.
24297754



rompetrol

KazMunayGas
Group
Member



KazMunayGas
International

KMG International increased processing capacity by 21% in 2014 (5.54 million tons), fuel production at Petromidia refinery by 22% (record levels of diesel production – 2.46 million tons), fuel sales through stations in Romania, Bulgaria, Moldova and Georgia by 15%, exports to subsidiaries and partners in the Black Sea region by 36%. Moreover, the rebranding program for 90 stations in Romania and the implementation of the new station concept in Moldova and Georgia were completed.

The Group operates the largest refinery in Romania - Petromidia Navodari (5 million tons per year), one of the most modern in the Black Sea region (Nelson index – 10.5). Vega Ploiesti is the oldest Romanian profile unit (1905) and the only producer of automotive bitumen and polymer modified bitumen on the internal market. The petrochemicals division with a capacity of 220.000 tons of polymers per year is the only working profile company in Romania. The Group also operates a fuel distribution network of 740 filling points (Rompetrol, Rompetrol Partener, Rompetrol Express stations, internal bases of 9 -20 m3), 230 auto LPG distribution stations, 9.000 gas cylinders distribution points and 3 LPG bottling stations in Constanta, Arad and Bacau. The company manages 6 depots (Arad, Craiova, Mogosoia, Simleul Silvaniei, Vatra Dornei and Zarnești) and an indirect depot at Petromidia refinery.

KMG International also holds several noncore assets in Romania, such as the production of pipes and fittings - Palplast Sibiu, design and manufacturing of industrial valves - Rominserv Valves IAIFO Zalau, security services, protection and prevention - Global Security Systems and well services - Rompetrol Well Services. The Company's current strategy supported by the sole Shareholder – KazMunayGas focuses on reorganization and optimization of all noncore assets to the extent of divesting them if there would be attractive offers.

* *COCO - company owned, company operated*

** *CODO - company owned, dealer operated*

Corporate Communication and Public Relation Department

KMG International

KMG International N.V.

World Trade Center
Strawinskylaan 807, Tower A,
8th floor
1077XX Amsterdam, The
Netherlands

Tel.: +31 205 75 23 90
Fax: +31 205 75 23 99

www.kmginternational.com

Registered at the Chamber
of Commerce Amsterdam: No.
24297754