

Curriculum vitae



1. **Last name** Sagiyev
2. **Name** Erik
3. **Nationality** Kazakh
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5. Education

№	Full name of the educational institution, the faculty and division	Address	The year of admission	The year of Graduation	Speciality, Qualification , Number of diploma or ID
1.	Kazakhstan humanities and law University	Astana	2009	2011	Jurisprudence, Bachelor of law, №0235682
2.	West Kazakhstan State University	Uralsk	2004	2009	Bachelor of Machinery and Equipment, №0099824

6. Work Experience :

Organization name: KMGI			The direction of the organization's activity: Oil&Gas Industry
Address: Piata Presei Libere 3-5			
Job title:	the date of the begging	the date of the completion	Job responsibilities: 1. Oversee the day-to-day operations of the company, ensuring that all processes align with strategic goals and deliver optimal performance. 2. Monitor and assess the performance of operational divisions, ensuring efficiency, productivity, and profitability 3. Ensure that operations adhere to industry regulations, environmental standards, and internal policies, with a strong focus on health, safety, and environmental practices.
Chef Operational Officer	11.2024	Present	

Organization name: JSC «KazTransOil»	The direction of the organization's activity: Transportation
Address: Turan 20 Ave. Structural Unit: Directional Board	

Job title:	the date of the begging	the date of the completion	Job responsibilities:
			<p>1. Implementation of general work to ensure the transportation of oil through the system of main oil pipelines of KazTransOil JSC, MunaiTas LLP and Kazakhstan China Pipeline LLP</p> <p>2. Arranging for the delivery of Kazakh and Russian transit oil toward China and Russian transit oil toward the Republic of Uzbekistan;</p> <p>3. Negotiations on oil transportation issues with KazTransOil JSC's customers, oil transportation companies in the Republic of Kazakhstan, and other nations (Russian Federation, Republic of Belarus, and Republic of Uzbekistan);</p>
Deputy General Director for transportation, Member of directional board	03.2022	10.2024	

<p>Organization name: Metropolitan Association of Entrepreneurs "Saryarka"</p> <p>Address: 3 Baitursynova Ave. Structural unit: Directional board*</p>	<p>The direction of the organization's activity: Development and support of SMEs; Analytical review of business sectors; Development of business communication with the Government of the Republic of Kazakhstan.</p>
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Job title:	the date of the begging	the date of the completion	Job responsibilities:
Chairman of the Management Board, Member of the Regional Council of NCE Atameken	04.2016	06.2021	The duties of the position include establishing the Association's development strategy, convening global gatherings with business and industrial chambers from both domestic and foreign nations, collaborating with the city of Nursultan's leadership and government. Partnership with the Foreign Trade Chamber of the Republic of Kazakhstan and NCE Atameken.

<p>Organization name: Stroygazconsulting LLP</p> <p>Address: 168 Makataeva Ave., Almaty Structural division: Management</p>	<p>The direction of the organization's activity: The development of localization of oilfield service companies and manufacturers</p>
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Job title:	the date of the begging	the date of the completion	Job responsibilities:
Commercial director	07.2011	04.2016	Consultation of oilfield service companies and manufacturers, Market analysis of oilfield services and suppliers

<p>Name of the organization: representative office of Top-Oil Srl</p> <p>Address: 62 Kosmonavtov str., Astana Structural division: management</p>	<p>The direction of the organization's activity: Development and localization of Italian oilfield service companies and manufacturers.</p>
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Job title:	the date of the begging	the date of the completion	Job responsibilities:
The director of the representative office.	07.2010	07.2011	Negotiations with clients (oil field operators), Preparation of localization projects (selection of location, negotiations with ministries and local executive authorities, obtaining the necessary documentation and certificates of CT-KZ). Analysis of sales and marketing to the countries of the Caspian basin.

Name of the organization: JSC "Intergazstroy"	The direction of the organization's activity: Construction of oil and gas facilities, maintenance of facilities, construction and commissioning of pipelines, provision of warehouses and office space, production of concrete and asphalt.
Address: Aksai, Druzhby Narodov str. 2 Structural division: Management	

Job title:	the date of the begging	the date of the completion	Job responsibilities:
Business Development Manager	04.2009	06.2010	Working with the customer, Planning and preparation of the company for new stages of development of the Karachaganak field. Loan restructuring in banks. Creation of a number of production facilities in cooperation with foreign manufacturers of oil equipment

Name of the organization: Karachaganak Petroleum Operating.	The direction of the organization's activity: Extraction of gas condensate
Address: Aksai, West Kazakhstan region Structural division: Contracts and Procurement Department.	

Job title:	the date of the begging	the date of the completion	Job responsibilities:
Procurement and Contract Specialist	04.2005	03.2009	Market research of potential suppliers and manufacturers, Forming a list of suppliers, negotiating with suppliers, analyzing and comparing prices, commercial evaluation, forming contracts, calculating logistics, awarding and concluding contracts with suppliers.

Name of the organization: Karachaganak Petroleum Operating.	The direction of the organization's activity: Extraction of gas condensate
Address: Aksai, West Kazakhstan region Structural division: Mining and Maintenance Department, Planning and Reporting Department	

Job title:	the date of the begging	the date of the completion	Job responsibilities:
Mining Planning and Reporting Specialist	04.2004	04.2005	Formation of schedules and forecast data for gas and condensate production at the field for the Ministry of Oil and Gas of the Republic of Kazakhstan Reporting on gas and condensate production.

Name of the organization: Karachaganak Petroleum Operating.			The direction of the organization's activity: Extraction of gas condensate
Address: Aksai, West Kazakhstan region Structural division: Mining and Maintenance Department, Chemical Laboratory			
Job title:	the date of the begging	the date of the completion	Job responsibilities: Full analysis of gas condensate, Analysis of the density of water and oil. Chemical analysis of the content of sulfur, resins, water, and mercaptans. Degassing of samples from wells
The operator is a laboratory assistant	09.2003	04.2004	

Name of the organization: Bonatti SpA			The direction of the organization's activity: Design work, assembly and construction and installation work
Address: Aksai, West Kazakhstan region Structural division: GP-3 commissioning project			
Job title:	the date of the begging	the date of the completion	Job responsibilities: Full completion of the project of commissioning works on GP-3, Logistics of materials and subcontracting.
Logistics Specialist	10.2002	09.2003	

7. Language skills (specify the degree of knowledge: satisfactory, good, excellent, fluent)

The language	The degree of proficiency			
	Reading	Speaking	Writing	Special vocabulary
Kazakh	Fluently	Good	Good	
Russian	Fluently	Fluently	Fluently	
English	Fluently	Excellent	Excellent	

8. Academic degree, academic title: Bachelor of Technological Machinery and Equipment, Bachelor of Law.

9. Computer skills:

Operating systems: MAC OS, Windows

Programs:

1. MS Office (Word, Excel, PowerPoint, Visio, Outlook, Microsoft Project);
2. Adobe (Acrobat Reader);
3. ZIP

10. Driver's license : category B.