

**ROMPETROL RAFINARE  
Q1 2015 IFRS CONSOLIDATED UNAUDITED RESULTS****Increasing net result in Q1 2015 against Q1 2014**

Rompetrol Rafinare S.A. (symbols, Bucharest Stock Exchange: RRC, Reuters: ROMP.BX, Bloomberg: RRC RO) has released today its First Quarter 2015 financial and operational unaudited results. The figures include unaudited consolidated financial statements for this period prepared by the company in accordance with International Financial Reporting Standards („IFRS”). The IFRS financial results differ in some respects from the Romanian Standards of Accounting.

Consolidated financial statements of Rompetrol Rafinare include the results of the parent company Rompetrol Rafinare S.A and its subsidiaries Rompetrol Downstream S.R.L., Rompetrol Gas S.R.L., Rompetrol Quality Control S.R.L., Rom Oil S.A., Rompetrol Logistics S.R.L. and Rompetrol Petrochemicals S.R.L.

The document is posted on our website in the Investor Relations section: [www.rompetrol-rafinare.ro](http://www.rompetrol-rafinare.ro)

**HIGHLIGHTS – CONSOLIDATED**

		Q1 2015	Q1 2014	%
<b>Financial</b>				
Gross Revenues	USD	877,993,568	1,306,748,884	-33%
Net Revenues	USD	657,828,370	1,081,834,207	-39%
EBITDA	USD	(10,720,590)	9,375,045	N/A
EBITDA margin	%	-1.6%	0.9%	N/A
EBIT	USD	8,902,707	(11,813,726)	N/A
Net profit / (loss)	USD	(517,852)	(26,826,765)	-98%
Net Profit / (loss) margin	%	-0.1%	-2.5%	-97%

Rompetrol Rafinare Constanta (RRC) gross revenues reached USD 878 million in the first quarter of 2015 lower by 33% against Q1 2014 influenced by the decrease of international quotations for petroleum products, despite the increase in the volume of petroleum products sold.



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**ENVIRONMENT**

		Q1 2015	Q1 2014	%
Brent Dated	USD/bbl	54	108	-50%
Ural Med	USD/bbl	53	107	-51%
Brent-Ural Differential	USD/bbl	1.05	0.79	33%
Premium Unleaded 10 ppm FOB Med	USD/t	545	961	-43%
Diesel ULSD 10 ppm FOB Med	USD/t	518	919	-44%
RON/USD Average exchange rate		3.96	3.29	20%
RON/USD Closing exchange rate		4.11	3.23	27%
RON/EURO Average exchange rate		4.45	4.50	-1%
RON/EURO Closing exchange rate		4.41	4.46	-1%
USD/EURO Closing rate		1.07	1.38	-22%
Inflation in Romania*		1.17%	1.21%	-3%

Source: Platts, \* INSSE

Outright prices averaged around \$54 per barrel over the quarter and ended it on a slightly higher note due to renewed geopolitical strife in the Middle East. Nevertheless, the big issue over the quarter was the oversupply in the global crude market. On the geopolitical front, the risk premium almost disappeared, however the situation in Libya is more complex than ever, the effect being disrupted crude output in Q1 and doubts about a sustainable recovery in the short-term. Crude averages were situated significantly lower than in 2014 Q4 and also under year-on-year averages, slightly over 108\$/bbl for Brent and around 107\$/bbl for Urals grades.

Analysts expect the market for Russian sour crude to be weaker in all quarters this year than the previous. While healthy margins in Europe have kept demand for Urals robust, the Russian grade increasingly has to contend against several alternatives, for instance Basrah Light has become a frequently used alternative.

Concerning Urals crude oil, its performance followed variation of Brent crude with significant ups and downs. Pressure for Urals is also expected to come from the domestic front as we see lower Russian run rates over the year contributing to higher exports, especially given a more favorable crude export tax regime. Sweet-sour differentials remained between 0.5 - 1\$/bbl.

European gasoline benefitted from cheap refinery feedstock and signs of improved demand in key European consumer countries. More recently, emerging demand for summer grade material also contributed, especially in the Med. On the export side, key importers in West Africa and the Persian Gulf lent support, while a tight US market saw demand rise for European products to the US Atlantic Coast and Latin America. Crack levels to Brent registered a quarterly average of 136\$/mt with a max of over 169\$/mt for March. Overall trend was the same as in 2014 Q1, a constant rise since the beginning of the year.

European gas oil/diesel margins surprised to the upside in Q1 largely based on effect of tighter balances across the Atlantic, which lead to low US exports. Moreover, a number of cargoes from the Baltic Sea made their way across the Atlantic in January and February. This unusual arbitrage flow kept Europe from being forced to absorb the full impact of a surge in Russian export volumes, which rose to record levels over the first two months of 2015. Middle distillate cracks to Brent remained quite steady throughout Q1 (between



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103 \$/mt and 116 \$/mt) and comparable to year-on-year (over 101 \$/mt). High supply levels could similarly come back to pressure European middle distillates margins in Q2, especially once significant exports from the Ruwais and Yanbu refinery start-ups begin to target the European market later in the quarter. Demand, while expected to increase seasonally, is unlikely to be able to counteract the full effects of these elevated local and imported supplies.

European refining margins performance notably improved over 2015 Q1, both compared to previous quarter and year-on-year based on strengthening of gasoline and diesel cracks and decline of feedstock outright prices.



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**REFINING**

		Q1 2015	Q1 2014	%
<b>Financial</b>				
Gross Revenues	USD	758,304,385	1,149,070,265	-34%
Net Revenues	USD	563,762,197	953,537,512	-41%
EBITDA	USD	(8,422,658)	(4,960,264)	N/A
EBITDA margin	%	-1.5%	-0.5%	N/A
EBIT	USD	12,951,748	(18,589,471)	N/A
Net profit / (loss)	USD	19,565,159	(28,345,831)	N/A
Net profit / (loss) margin	%	3.5%	-3.0%	N/A
Gross cash refinery margin/tonne (PEM)	USD/t	18.4	29.6	-38%
Gross cash refinery margin/bbl (PEM)	USD/b	2.54	4.07	-38%
Net cash refinery margin/tonne (PEM)	USD/t	(4.2)	(3.5)	21%
Net cash refinery margin/bbl (PEM)	USD/b	(0.6)	(0.5)	21%
<b>Operational</b>				
Feedstock processed	Kt	1,256	1,183	6%
Gasoline produced	Kt	320	334	-4%
Diesel & jet fuel produced	Kt	649	591	10%
Motor fuels sales - domestic	Kt	347	343	1%
Motor fuels sales - export	Kt	574	549	4%
Export- fuels	%	62%	62%	1%
Domestic - fuels	%	38%	38%	-2%

*Note: Refining segment comprises the results of the company Rompetrol Rafinare (which operates Petromidia and Vega refineries). Rompetrol Rafinare computes Gross refinery margin as follows – (Oil Product Sales – Cost of Feedstock) / Quantity of sales. Net Refinery margin is the EBITDA of the refinery divided by quantity of sales.*

The gross revenues of the refining segment reached USD 758 million in Q1 2015 lower by 34% compared with the same period of 2014, influenced by the decrease of international quotations for petroleum products, despite the increase in the volume of petroleum products sold.

In Q1 2015, the total throughput for Petromidia refinery was 1.257 million tons by 6.21% higher compared with the same period last year when the total throughput was 1.184 million tons.

In Q1 2015 the refining capacity utilization was 94.95% higher by 4.9% compared with the same period last year.

In Q1 2015, the total throughput for Vega refinery was 64.81 thousand tons by 25.62% higher compared with the same period last year when the total throughput was 51.59 thousand tons.



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In Q1 2015 the refining capacity utilization for Vega refinery was 78.56% higher by 16.02% compared with the same period last year. This indicator is influenced by the seasonal operation of vacuum distillation and bitumen plants and in the analyzed period they were not running. If we compare the actual with the production plan for 2015 on Vega refinery, processing was higher by 4% (refinery utilization grade 104%) in agreement with market demand and also with the raw materials available in the Petromidia refinery.

Rompetrol Rafinare S.A. continued to be an important contributor to Romania's fiscal budget with over USD 289 million in Q1 2015.

**ROMPETROL RAFINARE  
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		Q1 2015	Q1 2014	%
<b>Financial</b>				
Gross Revenues	USD	467,170,432	645,882,243	-28%
EBITDA	USD	7,887,103	12,819,513	-38%
EBIT	USD	2,804,620	7,691,485	-64%
Net profit / (loss)	USD	(4,756,186)	1,547,584	N/A
<b>Operational</b>				
Fuels quantities sold in retail	Kt	132	135	-2%
Fuels quantities sold in wholesale	Kt	189	194	-3%
LPG quantities sold	Kt	66	64	2%

*Note: Marketing segment includes the results of Rompetrol Downstream, Rom Oil, Rompetrol Quality Control, Rompetrol Logistics and Rompetrol Gas*

In the first 3 months of 2015, Rompetrol Downstream had a turnover of USD 467 million, lower with 28% compared with the same period of 2014.

In Q1 2015 compared to Q1 2014, the Platt's quotations (FOB Med Italy-mean), expressed in the currency of reference, USD were on average by 43.5% lower for gasoline and by 43.8% lower for diesel. The depreciation of RON compared to USD by 20% led to an effective decrease, in the values for the two quotations, expressed in the national currency, RON of 32% for gasoline and of 32.5% for diesel.

Furthermore, the excise level, which represents an important share of the final price of fuel, was in Q1 2015 higher by 19.5% for gasoline and higher by 21.2% for diesel, compared to the same period of the previous year. Nevertheless, for the period analyzed, the prices in the Rompetrol stations have been, on average, lower by 9.4% for gasoline and lower by 9.8% for diesel compared to Q1 2014.

At the global economy level, the evolution of crude oil and finished products quotation was under the pressure of the supply glut in the market during the first quarter, sustained by OPEC, pressure that added to the effect of the lack of perspective regarding the intensification of economic activities and, implicitly, of the fuel consumption. The temporary variances in quotations were also based on the conflict between Libya and Iraq, but the suspicion regarding a possible disruption in the supply of crude oil in Libya soon faded away.

As of March 2015, the Rompetrol Downstream's distribution segment contained 740 points of sale, including the network of owned stations, partner stations and mobile stations: expres, cuves and internal bases.

**ROMPETROL RAFINARE  
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		Q1 2015	Q1 2014	%
<b>Financial</b>				
Revenues	USD	50,023,587	100,023,744	-50%
EBITDA	USD	(7,819,972)	(325,558)	N/A
EBIT	USD	(11,543,387)	(2,746,288)	N/A
Net profit / (loss)	USD	(20,016,551)	(1,859,066)	N/A
<b>Operational</b>				
Propylene processed	kt	31	29	9%
Ethylene processed	kt	15	12	23%
Sold from own production	kt	52	44	20%
Sold from trading	kt	1	2	-37%
Total sold		54	45	18%
Export	%	56%	58%	
Domestic	%	44%	42%	

In Q1 2015, the total polymers production for Petrochemicals area was 37.51 thousand tons by 10.9% higher compared with the same period last year when the total polymers production was 33.81 thousand tons.

Petrochemicals division loss is due to faster decrease in selling prices than the raw materials cost decrease especially in January and February and also due to the decrease of EUR/USD parity. The raw material for LDPE is purchased in US dollars and the selling prices are in EUR. Also the finished goods stocks at the beginning of the year were produced with higher costs and sold in January and February at lower prices in line with the decrease of the quotations. At the same time the processing cost declines amidst EUR/USD parity and utilities prices.

Starting 1<sup>st</sup> of January 2014, the petrochemicals activity was transferred from Rompetrol Petrochemicals to Rompetrol Rafinare S.A.

**ROMPETROL RAFINARE  
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	Q1 2015	Q1 2014	%
Gross Revenues	877,993,568	1,306,748,884	-33%
Sales taxes and discounts	(220,165,198)	(224,914,677)	-2%
<b>Net revenues</b>	<b>657,828,370</b>	<b>1,081,834,207</b>	<b>-39%</b>
Cost of sales	(650,811,993)	(1,044,368,307)	-38%
<b>Gross margin</b>	<b>7,016,377</b>	<b>37,465,900</b>	<b>-81%</b>
Selling, general and administration	(37,893,968)	(48,765,069)	-22%
Other expenses, net	39,780,298	(514,557)	N/A
<b>EBIT</b>	<b>8,902,707</b>	<b>(11,813,726)</b>	<b>N/A</b>
Finance, net	(14,277,126)	(15,170,040)	-6%
Net foreign exchange gains / (losses)	5,045,431	200,924	N/A
<b>EBT</b>	<b>(328,988)</b>	<b>(26,782,842)</b>	<b>-99%</b>
Income tax	(188,864)	(43,923)	N/A
<b>Net result</b>	<b>(517,852)</b>	<b>(26,826,765)</b>	<b>-98%</b>
<b>EBITDA</b>	<b>(10,720,590)</b>	<b>9,375,045</b>	<b>N/A</b>





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**APPENDIX 2 – CONSOLIDATED BALANCE SHEET MARCH 31, 2015, UNAUDITED**

Amounts in USD

	31 March 2015	31 December 2014	%
<b>Assets</b>			
<b>Non-current assets</b>			
Intangible assets	7,121,454	7,471,842	-5%
Goodwill	82,871,706	82,871,706	0%
Property, plant and equipment	1,107,672,696	1,127,681,929	-2%
Financial assets and other	400,549	410,266	-2%
<b>Total Non Current Assets</b>	<b>1,198,066,405</b>	<b>1,218,435,743</b>	<b>-2%</b>
<b>Current assets</b>			
Inventories	272,417,878	291,799,074	-7%
Trade and other receivables	289,793,090	272,344,381	6%
Derivative financial Instruments	4,432,591	53,479	N/A
Cash and cash equivalents	10,938,067	12,937,600	-15%
<b>Total current assets</b>	<b>577,581,626</b>	<b>577,134,534</b>	<b>0%</b>
<b>Total assets</b>	<b>1,775,648,031</b>	<b>1,795,570,277</b>	<b>-1%</b>
<b>Equity and liabilities</b>			
<b>Total Equity</b>	<b>354,906,077</b>	<b>356,849,998</b>	<b>-1%</b>
<b>Non-current liabilities</b>			
Provisions	72,490,851	72,490,851	0%
Other	464,911	474,414	-2%
<b>Total non-current liabilities</b>	<b>72,955,762</b>	<b>72,965,265</b>	<b>0%</b>
<b>Current Liabilities</b>			
Trade and other payables	836,180,562	879,380,583	-5%
Derivative financial instruments	3,151,318	479,575	N/A
Provisions - current portion	-	-	-
Short-term debt	508,454,313	485,894,856	5%
<b>Total current liabilities</b>	<b>1,347,786,193</b>	<b>1,365,755,014</b>	<b>-1%</b>
<b>Total equity and liabilities</b>	<b>1,775,648,032</b>	<b>1,795,570,277</b>	<b>-1%</b>

The financial figures are extracted from Company's unaudited IFRS financial reports

**Board of Directors**

**President**  
Azamat Zhangulov

**Chief Executive Officer**  
Yedil Utekov

**Chief Financial Officer**  
Giani-Iulian Kacic